

# Financial Supplement Quarter Ended March 31, 2008

#### LIBERTY MUTUAL HOLDING COMPANY INC. Financial Supplement

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#### LIBERTY MUTUAL HOLDING COMPANY INC.

#### Reconciliation of PTOI to Net Income

(dollars in millions)

(Unaudited)

	Three Months Ended March 31, 2008						Three Months Ended March 31, 2007									
		rsonal C Irkets	Commercial Markets	Agency Markets	Internation		orporate d Other	Consolidated		ersonal Iarkets	Commercial Markets	Agency Markets	International		oorate Other Co	onsolidated
Revenues	\$	1,634 \$	1,702	\$ 1,647	\$ 1,7	31 \$	171	\$ 6,885	\$	1,578	\$ 1,636	\$ 1,23	5 \$ 1,43	3\$	261 \$	6,143
Pre-tax operating income before catastrophes and incurred attributable to prior years	\$	204 \$	113	<b>\$</b> 108	<b>\$</b> 12	25 \$	33	\$ 583	\$	164	\$ 116	\$ 105	\$ 135	\$	(6) \$	514
Catastrophes <sup>1</sup> Net incurred attributable to prior years:		(64)	(15)	(80)	-		(7)	(166)		(36)	(5)	(18	) -		-	(59)
- Asbestos & environmental <sup>2</sup>		-	-	-	-		-	-		-	-	-	-		-	-
- All other <sup>3</sup>		2	10	66		6	(9)	75		40	(6)	18	9		(96)	(35)
Pre-tax operating income (loss)		142	108	94	13	81	17	492		168	105	105	144		(102)	420
Realized investment gains (losses), net <sup>4</sup>		(2)	-	-	(	(3)	(7)	(12)		2	-	-	12		66	80
Federal and foreign income tax (expense) benefit <sup>4</sup>		(42)	(33)	(28)	(3	32)	15	(120)		(52)	(32)	(31	) (44	)	9	(150)
Net income (loss) <sup>4</sup>	\$	98 \$	75	\$66	\$ 9	6\$	25	\$ 360	\$	118	\$ 73	\$ 74	\$ 112	\$	(27) \$	350

<sup>1</sup> 1 Catastrophes include all current and prior year catastrophe losses related to the Company's insurance lines and exclude losses related to the Company's external reinsurance assumed lines (assumed voluntary reinsurance and reinsurance assumed through Lloyd's Syndicate 4472) except for losses related to the events of September 11, 2001, the 2004 U.S. hurricanes and the 2005 U.S. hurricanes. In addition, losses related to the 2005 U.S. hurricanes for assumed external reinsurance are reported net of the Company's reasonable assumption of expected catastrophe activity (defined as "net catastrophe reinsurance premium earned"). Internally reinsured catastrophe losses are not reported net of net catastrophe reinsurance premium earned. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>2</sup> Net of allowance for uncollectible reinsurance.

<sup>3</sup> Net incurred losses attributable to prior years is defined as incurred losses attributable to prior years (excluding prior year losses related to natural catastrophes and the events of September 11, 2001) including both earned premium attributable to prior years and amortization of retroactive reinsurance gains and excluding discount accretion.

<sup>4</sup> Amounts are only reported on a consolidated basis consistent with the MD&A.

#### LIBERTY MUTUAL HOLDING COMPANY INC.

#### Combined Ratio by Strategic Business Unit

(Unaudited)

		Three Mon		Three Mon	ths Ended Mai	rch 31, 2007				
Combined ratio, before catastrophes and	Personal	Commercial	Agency			Personal	Commercial	Agency		
incurred attributable to prior years	Markets	Markets	Markets	International	Consolidated	Markets	Markets	Markets	International	Consolidated
Claims and claims adjustment expense ratio	65.5%	83.2%	68.7%			68.5%	82.2%	66.4%	67.6%	
Underwriting expense ratio	25.7%	21.5%	32.2%	31.1%	27.6%	25.5%	20.7%	31.6%	30.9%	28.2%
Dividend ratio	0.0%	0.6%	0.8%	0.0%	0.3%	0.0%	0.4%	0.9%	0.0%	0.3%
Subtotal	91.2%	105.3%	101.7%	100.3%	99.1%	94.0%	103.3%	98.9%	98.5%	99.1%
	4.7%	1.1%	5.3%	0.0%	2.9%	2.7%	0.4%	1.6%	0.0%	1.2%
Net incurred attributable to prior years:										
- Asbestos & environmental	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
- All other	(0.2%)	(0.7%)	(4.4%)	(0.4%)	(1.3%)	(3.0%)	0.4%	(1.6%)	(0.7%)	0.7%
Total combined ratio <sup>2</sup>	95.7%	105.7%	102.6%	99.9%	100.7%	93.7%	104.1%	98.9%	97.8%	101.1%

<sup>1</sup> Catastrophes include all current and prior year catastrophe losses related to the Company's insurance lines and exclude losses related to the Company's external reinsurance assumed lines (assumed voluntary reinsurance and reinsurance assumed through Lloyd's Syndicate 4472) except for losses related to the events of September 11, 2001, the 2004 U.S. hurricanes and the 2005 U.S. hurricanes. In addition, losses related to the 2005 U.S. hurricanes and the 2004 U.S. hurricanes for assumed external reinsurance are reported net of the Company's reasonable assumption of expected catastrophe activity (defined as "net catastrophe reinsurance premium earned"). Internally reinsured cat losses are not reported net of net catastrophe reinsurance premium earned. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>2</sup> The combined claim and expense ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined claim and expense ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income) and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos & environmental commutation.

### LIBERTY MUTUAL HOLDING COMPANY INC. Reinsurance Overview

### CORPORATE REINSURANCE GUIDELINES AND POLICIES

#### Scope

The term "reinsurance" refers to all assumed and ceded reinsurance (and coinsurance) arrangements that typically transfer risk in the property-casualty and life insurance industries.

#### Strategy

Liberty uses reinsurance as a risk management tool to accomplish the following objectives:

- Limit the organization's potential loss to catastrophic events such as hurricane, earthquake and terrorism.
- Limit the organization's potential loss to non-catastrophic trends such as rising medical inflation.
- Improve the organization's spread of risk.

Liberty is a servicing carrier for a number of voluntary and involuntary pools and associations in a number of states and classes of business. As a servicing carrier, the Company retains no direct underwriting risk but instead cedes 100% of the involuntary market premium and losses back to the pool.

#### **Reinsurance Security Oversight**

As part of its reinsurance security oversight, Liberty Mutual has established a Reinsurance Credit Committee ("RCC") that meets quarterly to monitor and review the credit quality of the existing reinsurance portfolio, discuss emerging trends in the reinsurance market place and ensure that the current portfolio of reinsurance is in compliance with the Committee's security standards. The RCC is directly responsible for establishing the minimum rating, collateral and diversification requirements governing Liberty's purchase and use of reinsurance.

#### LIBERTY MUTUAL HOLDING COMPANY INC. Footnotes to Reinsurance Recoverable Exhibits

- <sup>1</sup> AM Best Co. and Standard & Poor's ratings are as of March 31, 2008.
- <sup>2</sup> Gross recoverables are defined as paid and unpaid claims and claim adjustment expense including IBNR and before both bad debt reserves set aside for potential uncollectible reinsurance and consideration of collateral.
- <sup>3</sup> Collateral refers to letters of credit, trust accounts, funds held and guarantee received by Mystic Re (see note 10) against outstanding and potential future claims and claim adjustment expenses related to reinsurance recoverable balances.
- <sup>4</sup> Net recoverables are defined as the difference between the amount of gross recoverables and collateral held for specific reinsurance contracts.
- <sup>5</sup> The reinsurance recoverables from state mandated involuntary market pools and associations represent servicing carrier business. As a servicing carrier, the Company retains no direct underwriting risk but instead cedes 100% of the involuntary market premium and losses back to the pool. Payment of losses is shared among the pool participants in proportion to their pool participation. Credit risk with respect to this servicing carrier business is the composite of the cumulative creditworthiness of all participants in their respective pools.
- <sup>6</sup> Reinsurers not rated by A.M. Best Co. and/or Standard & Poor's.
- <sup>7</sup> Reinsurance Groups are defined as all reinsurance subsidiaries owned by a common parent.
- <sup>8</sup> The rating of Nationwide Indemnity Co. (NIC) is determined for the purposes of this exhibit to equal the rating of its parent, Nationwide Mutual Insurance Co. Nationwide Mutual has guaranteed the timely payment and performance of the obligations of Nationwide Indemnity Company under the reinsurance agreements, dated December 31, 1998, between NIC and Employers Insurance Company of Wausau and certain of its affiliated property and casualty companies.
- <sup>9</sup> The rating of Vantage Casualty Insurance Company is determined for the purposes of this exhibit to equal the rating of Prudential Insurance Company of America, the principal operating insurance company of the parent, Prudential Financial Inc. Pursuant to a guaranteed the Corber 31, 2003, Prudential Financial Inc. has guaranteed the complete and timely payment and performance of the obligations of Vantage Casualty Insurance Company pursuant to two reinsurance agreements between Vantage Casualty Insurance Company and certain companies acquired by Liberty Mutual Group from subsidiaries of Prudential Financial, Inc.
- <sup>10</sup> In June 2006, Liberty purchased \$200M of northeast hurricane coverage from Mystic Re. In November 2006, Liberty purchased an additional \$325M of northeast coverage and in May 2007 Liberty purchased an additional \$150M of combined northeast and Florida coverage from Mystic Re. These transactions, totaling \$675M, are collateralized through a trust and guarantee received by Mystic Re from the issuance of catastrophe bonds. No loss occurred; therefore gross and net recoverables were unaffected.

## Liberty Mutual Group

## Distribution of Reinsurance Recoverables by A.M. Best Rating

As of March 31, 2008<sup>1</sup> (dollars in millions)<sup>1</sup>

		Gross Recoverables <sup>2</sup>				Net	% of Total
	Rec				Recoverables 4		Net Recov.
	Rated Entitie	s <sup>8,9</sup>					
A++	\$	1,653	\$	864	\$	788	7%
A+		6,905		1,037		5,923	51%
А		1,292		340		1,101	9%
A-		256		112		165	1%
B++		7		-		7	0%
B+		9		-		9	0%
B or Below		15		1		15	-
Subtotal	\$	10,137	\$	2,354	\$	8,008	68%
	Pools & Associ	ations					
State mandated involuntary pools and associations <sup>5</sup>	\$	2,983	\$	6	\$	2,978	25%
Voluntary	H.	366	Ŷ	80	Ť	286	3%
Subtotal	\$	3,349	\$	86	\$	3,264	28%
	Non-Rated Ent	tities <sup>6</sup>					
Captives & fronting companies	\$	1,497	\$	1,804	\$	55	0%
Other <sup>6</sup>		724		1,204		403	4%
Subtotal	\$	2,221	\$	3,008	\$	458	4%
Grand Total	\$	15,707	\$	5,448	\$	11,730	100%

See explanation of footnoted items on page 4 of financial supplement.

## Liberty Mutual Group

## Distribution of Reinsurance Recoverables by Standard & Poor's Rating

As of March 31, 2008<sup>1</sup> (dollars in millions)<sup>1</sup>

		Gross Recoverables <sup>2</sup>			Net	% of Total
	Re				Recoverables <sup>4</sup>	Net Recov.
	Rated Entitie					
AAA	\$	1,179	\$	642	\$ 536	5%
АА+, АА , АА-		5,225		1,457	3,948	34%
А+, А , А-		3,595		296	3,357	29%
BBB+, BBB , BBB -		12		4	9	0%
BB+ or Below		3	\$	-	 3	-
Subtotal	\$	10,014	\$	2,399	\$ 7,853	68%
	Pools & Associ	iations				
State mandated involuntary pools and associations <sup>5</sup>	\$	2,983	\$	6	\$ 2,978	25%
Voluntary		366		80	286	2%
Subtotal	\$	3,349	\$	86	\$ 3,264	27%
	Non-Rated En	tities <sup>6</sup>				
Captives & fronting companies	\$	1,497	\$	1,804	\$ 55	0%
Other <sup>6</sup>		847		1,159	558	5%
Subtotal	\$	2,344	\$	2,963	\$ 613	5%
Grand Total	\$	15,707	\$	5,448	\$ 11,730	100%

See explanation of footnoted items on page 4 of financial supplement.

## Liberty Mutual Group

Top 15 Reinsurance Recoverables by Group

### As of March 31, 2008

(dollars in millions)

		Gross	Collateral	Net	
Reinsurance Groups <sup>7</sup> (Data in Millions)		Recoverables <sup>2</sup>	Held <sup>3, 10</sup>		Recoverables <sup>4</sup>
1 Swiss Re Group	\$	2,221	\$ 549	\$	1,683
2 Nationwide Group	\$	2,121	\$ -	\$	2,121
<b>3</b> Berkshire Hathaway Inc	\$	1,175	\$ 643	\$	532
4 Everest Re Group	\$	688	\$ 77	\$	616
5 Munich Re Group	\$	518	\$ 10	\$	508
6 UPINSCO	\$	504	\$ 537	\$	-
7 Chubb Group	\$	460	\$ 222	\$	238
8 PartnerRe Group	\$	433	\$ 348	\$	118
<b>9</b> AIG	\$	341	\$ -	\$	341
10 ACE Group	\$	264	\$ 233	\$	61
11 Associated Electric & Gas	\$	242	\$ 271	\$	2
12 W. R. Berkley Group	\$	220	\$ 11	\$	212
13 Lloyds Syndicates	\$	209	\$ 1	\$	207
14 Contractors Casualty & Surety	\$	156	\$ 200	\$	-
<b>15</b> Arch Insurance Group	\$	147	\$ 84	\$	85
State Mandated Involuntary pools and associations <sup>5</sup>	\$	2,983	\$ 6	\$	2,978
Voluntary pools and associations	\$	366	\$ 80	\$	286
All Other	\$	2,659	\$ 2,176	\$	1,742
Total Reinsurance Recoverables	\$	15,707	\$ 5,448	\$	11,730

See explanation of footnoted items on page 4 of financial supplement.

#### LIBERTY MUTUAL HOLDING COMPANY INC.

Issuer and Sector Exposure as of March 31, 2008

(dollars in millions)

(Unaudited)

		× ×	,				Percent of
	F	ixed			1	l'otal	Invested
Top 20 Issuers	Ma	aturity	E	quity	Ex	posure	Assets
1 Bank of America Corp	\$	376	\$	87	\$	463	0.85%
2 General Electric Co		371		46		417	0.77%
3 Government of Canada		407		-		407	0.75%
4 AT&T Corp		377		23		400	0.74%
5 Wachovia Corp		302		29		331	0.61%
6 Government of Venezuela		321		-		321	0.59%
7 State of Florida		318		-		318	0.58%
8 Commonwealth of Massachusetts		314		-		314	0.58%
9 Citigroup Inc		299		10		309	0.57%
10 American International Group		283		15		298	0.55%
11 US Bancorp		228		59		287	0.53%
12 Government of Spain		281		-		281	0.52%
13 State of Pennsylvania		271		-		271	0.50%
14 Goldman Sachs Group Inc		196		65		261	0.48%
15 HSBC Holdings Plc		226		33		259	0.48%
16 State of California		250		-		250	0.46%
17 Merrill Lynch & Co		199		51		250	0.46%
18 Wal-Mart Stores Inc		212		13		225	0.41%
19 JP Morgan Chase & Co		198		25		223	0.41%
20 Wells Fargo & Co		212		8		220	0.40%
	\$	5,641	\$	464	\$	6,105	11.24%

						Percent of
	Fixed				Total	Invested
Top 20 Sectors	Maturity		Equity	Е	Exposure	Assets
1 Municipal	\$ 10,025	\$ -		\$	10,025	18.44%
2 Banks	3,277		346		3,623	6.66%
3 Diversified Financial Services	2,760		254		3,014	5.54%
4 Sovereign	2,627		-		2,627	4.83%
5 Electric	1,407		108		1,515	2.79%
6 Telecommunications	1,139		134		1,273	2.34%
7 Oil&Gas	738		469		1,207	2.22%
8 Retail	1,016		115		1,131	2.08%
9 Transportation	701		57		758	1.39%
10 Insurance	577		119		696	1.28%
11 Media	610		42		652	1.20%
12 Food	529		59		588	1.08%
13 Real Estate	49		449		498	0.92%
14 Miscellaneous Manufacturers	315		79		394	0.72%
15 Home Builders	346		11		357	0.66%
16 Multi-National	335		-		335	0.62%
17 Pharmaceuticals	160		137		297	0.55%
18 Aerospace/Defense	239		40		279	0.51%
19 Regional(state/provnc)	249		-		249	0.46%
20 Auto Manufacturers	 222		21		243	0.45%
	\$ 27,321	\$	2,440	\$	29,761	54.74%

Note: Charts exclude US Treasury and agency securities, mortgage-backed securities, private equity investments and short-term securities. Note: Top 20 issuers excludes municipal obligations that are pre-refunded or escrowed to maturity.