

Financial Supplement

Quarter Ended September 30, 2004

LIBERTY MUTUAL HOLDING COMPANY INC. Financial Supplement

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Consolidating Statements of Income

		Three	Months Ende	d September 30,	2004		-	Nine	Months Ended	September 30,	2004	
	Personal Marke	Commercial t Markets	Regional Agency Markets	International	Corporate and Other	Consolidated	Personal Market	Commercial Markets	Regional Agency Markets	International	Corporate and Other	Consolidated
Revenues												
Premiums earned	\$ 1,257			\$ 753		,	\$ 3,725	. ,		. ,		
Net investment income	77	177	69	67	162	552	221	523	199	222	409	1,574
Net Realized investment gains (losses)	-	-	3	2	70	75	-	-	1	13	155	169
Fee and other revenues	16	84	17	10	21	148	44	280	43	25	89	481
Total revenues	1,350	1,364	1,022	832	314	4,882	3,990	4,072	2,886	2,612	807	14,367
Claims, Benefits and Expenses												
Benefits, claims and claim adjustment expenses	1,175	959	641	606	190	3,571	2,975	2,816	1,775	1,729	460	9,755
Insurance operating costs and expenses	291	366	309	231	25	1,222	835	1,080	882	705	182	3,684
Dividends to policyholders	9	3	11	-	4	27	9	9	26	-	10	54
Other expenses			-	1	69	70				2	205	207
Total claims, benefits and expenses	1,475	1,328	961	838	288	4,890	3,819	3,905	2,683	2,436	857	13,700
Pre-tax operating income (loss) (excluding net												
realized investment gains)	(125)) 36	58	(8)	(44)	(83)	171	167	202	163	(205)	498
Pre-tax income (loss) before discontinued												
operations and minority interest	(125)) 36	61	(6)	26	(8)	171	167	203	176	(50)	667
Federal and foreign income tax expense (benefit)	(44)	14	20	(2)	12		60	60	71	41	(232)	
Income (loss) before discontinued												
operations and minority interest	(81)	22	41	(4)	14	(8)	111	107	132	135	182	667
Extraordinary items	=	-	-	-	=	=	-	-	_	-	=	-
Discontinued operations, net of tax	(3)) -	-	-	-	(3)	12	-	-	-	1	13
Change in accounting principle	- `	-	-	-	-	-	-	-	-	-	-	-
Minority interest, net of tax	=	=	-	-	-	=	-	-	-	-	=	-
Net income (loss)	\$ (84)) \$ 22	\$ 41	\$ (4)	\$ 14	\$ (11)	\$ 123	\$ 107	\$ 132	\$ 135	\$ 183	\$ 680

Consolidating Statements of Income

			Three	Months Ende	d September 30,	2003	_			Nine 1	Months Ended	l September 30,	2003	-
				Regional							Regional			
		Com	mercial	Agency		Corporate			(Commercial	Agency		Corporate	
	Personal Ma	rket Ma	rkets	Markets	International	and Other	Consolidated	Perso	onal Market	Markets	Markets	International	and Other	Consolidated
Revenues														
Premiums earned	\$	021 \$	1,106 \$	784				\$	2,675 \$	3,114 \$				
Net investment income		54	166	64	49	103	436		160	493	187	151	297	1,288
Net Realized investment gains (losses)		-	-	3	83	126	212		-	-	5	71	210	286
Fee and other revenues	-	13	78	13	9	25	138		38	234	39	25	76	412
Total revenues	Ġ	988	1,350	864	866	305	4,373		2,873	3,841	2,449	2,199	762	12,124
Claims, Benefits and Expenses														
Benefits, claims and claim adjustment expenses		596	933	549	531	185	2,894		2,062	2,640	1,551	1,450	478	8,181
Insurance operating costs and expenses	:	204	341	254	210	214	1,223		607	985	737	592	375	3,296
Dividends to policyholders		-	(3)	8	-	4	9		-	10	26	-	11	47
Other expenses		-	-	-	1	58	59		-	-	-	3	170	173
Total claims, benefits and expenses	9	000	1,271	811	742	461	4,185		2,669	3,635	2,314	2,045	1,034	11,697
Pre-tax operating income (loss) (excluding net														
realized investment gains)		88	79	50	41	(282)	(24)		204	206	130	83	(482)	141
Pre-tax income (loss) before discontinued														
operations and minority interest		88	79	53	124	(156)	188		204	206	135	154	(272)	427
Federal and foreign income tax expense (benefit)		31	27	18	33	(122)	(13)		71	72	47	64	(229)	25
Income (loss) before discontinued														
operations and minority interest	-	57	52	35	91	(34)	201		133	134	88	90	(43)	402
Extraordinary items		-	-	-	-	-	-		-	-	-	-	-	-
Discontinued operations, net of tax			(1)	_	-	5	4		10	(1)	-	-	5	14
Change in accounting principle		-	-	-	-	-	-		-	-	-	-	-	-
Minority interest, net of tax		-	-	=	=	=	=		-	=	=	=	-	=
Net income (loss)	\$	57 \$	51 \$	35	\$ 91	\$ (29)	\$ 205	\$	143 \$	133	88	\$ 90	\$ (38)	\$ 416

Reconciliation of PTOI to Net Income

				Three I	Months E	nded Se	ptember 30, 2	2004					Nine	Months I	Ended	September 30	0, 2004		
					Regiona	1								Region	nal				
	Pe	rsonal	Con	nmercial	Agency		C	orporate and			Per	sonal	Commercial	Ageno	cy		Corpo	rate and	
	M	larket	M	arkets	Markets	Int	ernational	Other	Con	solidated	M	arket	Markets	Marke	ets	International	O	ther	Consolidated
Revenues	\$	1,350) \$	1,364	\$ 1.	,022 \$	832 \$	314	Ş	4,882	\$	3,990	\$ 4,072	\$	2,886	\$ 2,612	\$	807	\$ 14,367
Pre-tax operating income (loss) before catastrophes and incurred attributable to prior																			
years	S	22	\$	159	\$	101 \$	90 \$	68	\$	639	\$	579	\$ 355	Ş	262	\$ 286	S	10	\$ 1,492
Catastrophes: 1																			
- Four Hurricanes 2004		(319)		(100)		(4)	(101)	(39)		(563)		(319)	(90)		(4)	(101)		(39)	(553)
- September 11, 2001		-		-			-	-		-		-	-		-	-		-	-
- Natural		(18)		2		(16)	-	-		(32)		(80)	(6)		(42)	-		-	(128)
Net incurred attributable to prior years:																			
-Asbestos		-		-			-	-		-		-	-		-	-		(4)	(4)
-All other		(9)		(4)		(23)	3	(70)		(103)		(9)	(29)		(14)	(22)		(163)	(237)
Discount accretion 3		-		(21)			-	(3)		(24)		-	(63)		-	-		(9)	(72)
Pre-tax operating income (loss)		(125)		36		58	(8)	(44)		(83)		171	167		202	163		(205)	498
Realized investment gains (losses), net		-		-		3	2	70		75		-	-		1	13		155	169
Federal and foreign income tax (expense) benefit		44		(14)		(20)	2	(12)		-		(60)	(60)		(71)	(41)		232	-
Discontinued operations, net of tax		(3)		-			-	-		(3)		12	-		-	-		1	13
Net income (loss)	\$	(84)	\$	22	\$	41 \$	(4) \$	14	\$	(11)	\$	123	\$ 107	\$	132	\$ 135	\$	183	\$ 680

			,	Three M	onths Ende	d Septer	mber 30, 20	003						Nine	Mont	hs Ended	September	30. 200	03		
					Regional	- сер.е.								- 11		egional	- сер пения ег	,			
	Pers	onal	Comme		Agency		Co	rporate and			Pe	rsonal	Com	mercial		gency		Cor	porate and		
	Mar	rket	Marke	ets	Markets	Interna	ational	Other	Cons	olidated	M	larket	Ma	rkets	M	arkets	Internationa		Other	Consol	idated
Revenues	\$	988	\$	1,350 \$	864	\$	866 \$	305	\$	4,373	\$	2,873	\$	3,841	Ş	2,449	\$ 2,19	9 \$	762	\$	12,124
Pre-tax operating income (loss) before catastrophes, incurred attributable to prior years, and allowance for uncollectible reinsurance on																					
asbestos	S	135	s	142 \$	109	S	50 \$	(10)	S	426	s	329	s	344	s	231	S 14	4 \$	(105)	S	943
Allowance for uncollectible reinsurance on asbestos		-	-	-			-	(158)		(158)		-		-	*			-	(158)		(158)
Pre-tax operating income (loss) before catastrophes and incurred attributable to prior								` ′		, ,									, ,		` '
years		135		142	109		50	(168)		268		329		344		231	144		(263)		785
Catastrophes: 1																					
- Natural		(40)		(10)	(40)		-	-		(90)		(101)		(22)		(78)	-		-		(201)
- September 11, 2001		-		2	-		-	-		2		-		2		-	-		-		2
Net incurred attributable to prior years:																					
-Asbestos		-		-	-		-	(104)		(104)		-		-		-	-		(173)		(173)
-All other		(7)		(38)	(19)		(9)	(10)		(83)		(24)		(70)		(23)	(61)	(46)		(224)
Discount accretion 2		-		(17)	-		-	-		(17)		-		(48)		-	-		-		(48)
Pre-tax operating income (loss)		88		79	50		41	(282)		(24)		204		206		130	83	i	(482)		141
Realized investment gains (losses), net		-		-	3		83	126		212		-		-		5	71		210		286
Federal and foreign income tax (expense) benefit		(31)		(27)	(18)		(33)	122		13		(71)		(72)		(47)	(64	-)	229		(25)
Discontinued operations, net of tax				(1)	-		-	5		4		10		(1)		-	-		5		14
Net income (loss)	\$	57	\$	51 \$	35	\$	91 \$	(29)	\$	205	\$	143	\$	133	\$	88	\$ 90	\$	(38)	\$	416

¹ The Company does not typically identify catastrophe losses from assumed reinsurance lines (assumed voluntary reinsurance and reinsurance assumed through Lloyds Syndicates 282 & 190) in the tables above given the expected volatility associated with property-reinsurance coverage. However, given the significant impact that the four hurricanes and the events of September 11, 2001 had on the Company's results, these losses have been separately identified in the tables above. The four hurricanes' losses in the third quarter are reported net of the \$62 million of exposure based reserves recorded in the first two quarters of 2004 and net of the Company's reasonable assumption of expected catastrophe activity (defined as "net catastrophe reinsurance premium earned"). Similarly, the four hurricanes' losses for the nine months ended September 30, 2004 include amounts in excess of the Company's reasonable assumption of expected property catastrophe losses. Catastrophe losses also include reinstatement premium.

²The Company discounts the long-term indemnity portion of its workers' compensation claims as permitted by insurance regulations. The discount accretion on these claims flows through underwriting results as the loss reserves accrete to nominal value. Asbestos settlements are discounted at 4.5%.

Combined Ratio by Strategic Business Unit (Unaudited)

		Three Months	Ended Septem	ber 30, 2004			Nine Months	Ended Septem	ber 30, 2004	-
			Regional					Regional		
Combined ratio, before catastrophes and		Commercial	Agency				Commercial	Agency		
incurred attributable to prior years	Personal Market	Markets	Markets	International	Consolidated	Personal Market	Markets	Markets	International	Consolidated
Claims and claims adjustment ratio	66.1%	74.1%	64.1%	66.3%	67.6%	69.0%	78.3%	64.9%	66.6%	70.1%
Underwriting expense ratio	21.4%	23.5%	31.3%	27.1%	25.0%	20.9%	22.2%	31.9%	28.5%	25.6%
Dividend ratio	0.7%	0.4%	1.1%	0.0%	0.6%	0.2%	0.3%	1.0%	0.0%	0.4%
Subtotal	88.2%	98.0%	96.5%	93.4%	93.2%	90.1%	100.8%	97.8%	95.1%	96.1%
Catastrophes ¹ :										
- Four Hurricanes 2004	25.3%	9.8%	0.4%	14.0%	14.2%	8.5%	3.0%	0.2%	4.5%	4.8%
- Natural	1.5%	-0.2%	1.7%	0.0%	0.0%	2.2%	0.2%	1.6%	0.0%	1.1%
- September 11, 2001	0.0%	0.0%	0.0%	0.0%	0.8%	0.0%	0.0%	0.0%	0.0%	0.0%
Net incurred attributable to prior years:										
- Asbestos	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
- All other	0.7%	0.4%	2.6%	-0.5%	2.7%	0.2%	1.0%	0.5%	0.9%	1.9%
Discount accretion	0.0%	2.1%	0.0%	0.0%	0.6%	0.0%	2.1%	0.0%	0.0%	0.6%
Total Combined Ratio ²	115.7%	110.1%	101.2%	106.9%	111.5%	101.0%	107.1%	100.1%	100.5%	104.5%

		Three Months	Ended Septem	ber 30, 2003		-	Nine Months	Ended Septem	ber 30, 2003	
			Regional		<u></u>	,		Regional		
Combined ratio, before catastrophes and		Commercial	Agency				Commercial	Agency		
incurred attributable to prior years	Personal Market	Markets	Markets	International	Consolidated	Personal Market	Markets	Markets	International	Consolidated
Claims and claims adjustment ratio	70.6%	76.2%	62.5%	70.6%	70.5%	72.4%	77.6%	65.4%	69.5%	71.7%
Underwriting expense ratio	20.4%	23.7%	30.8%	30.2%	25.6%	20.6%	23.9%	31.6%	29.0%	26.5%
Dividend ratio	0.0%	-0.3%	1.2%	0.0%	0.1%	0.0%	0.4%	1.2%	0.0%	0.4%
Subtotal	91.0%	99.6%	94.5%	100.8%	96.2%	93.0%	101.9%	98.2%	98.5%	98.6%
										_
Catastrophes ¹ :										
- Four Hurricanes 2004	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
- Natural	4.3%	0.9%	5.1%	0.0%	2.6%	3.8%	0.8%	3.5%	0.0%	2.1%
- September 11, 2001	0.0%	-0.2%	0.0%	0.0%	-0.1%	0.0%	-0.1%	0.0%	0.0%	0.0%
Net incurred attributable to prior years:										
- Asbestos	0.0%	0.0%	0.0%	0.0%	3.0%	0.0%	0.0%	0.0%	0.0%	1.8%
- All other	0.7%	3.7%	2.5%	1.2%	2.7%	0.9%	2.3%	1.0%	3.3%	2.3%
Discount accretion	0.0%	1.7%	0.0%	0.0%	0.5%	0.0%	1.7%	0.0%	0.0%	0.5%
Total Combined Ratio ²	96.0%	105.7%	102.1%	102.0%	104.9%	97.7%	106.6%	102.7%	101.8%	105.3%

¹ The Company does not typically identify catastrophe losses from assumed reinsurance lines (assumed voluntary reinsurance and reinsurance assumed through Lloyds Syndicates 28 & 190) in the tables above given the expected volatility associated with property-reinsurance coverage. However, given the significant impact that the four hurricanes and the events of September 11, 2001 had on the Company's results, these losses have been separately identified in the tables above. The four hurricanes' losses in the third quarter are reported net of the \$62 million of exposure based reserves recorded in the first two quarters of 2004 and net of the Company's reasonable assumption of expected catastrophe activity (defined as "net catastrophe reinsurance premium earned"). Similarly, the four hurricanes' losses for the nine months ended September 30, 2004 include amounts in excess of the Company's reasonable assumption of expected property catastrophe losses. Catastrophe losses also include reinstatement premium.

²The combined claim and expense ratio, expressed as a percentage is a measure of underwriting profitability. This measures should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined claims and claims adjustment expense ratio, expressed as a percentage, is computed as the sum of the following property and casualty ratios: the ratio of claims and claims adjustment expense to earned premiums; the ratio to earned premiums of insurance operating costs plus amortization of deferred policy acquisition costs less fee income and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premiums and reinsurance are not included in the combined ratio. Beginning in the second quarter of 2004, results of the Company's Group Market operations have been excluded from the above tables. Prior periods have been restated to conform to the current presentation.

Allocation of Invested Assets

			As of Septemb	er 30,		As of December 200	er 31,
				% of			% of
		A	mount	Total	_	Amount	Total
Fixed Maturities by Security Type							
Fixed maturities, available for sale, at fair value		\$	34,526	90.6%	9	32,287	90.8%
Equity securities, available for sale, at fair value			1,599	4.2		1,346	3.8
Trading securities, at fair value			438	1.1		208	0.6
Limited partnerships (Ex. Liberty Energy)			685	1.8		564	1.6
Liberty Energy limited partnerships			151	0.4		108	0.3
Other investments			119	0.3		96	0.3
Short-term investments			612	1.6		940	2.6
Total investments		\$	38,130	100.0%	;	\$ 35,549	100.0%
Fixed Maturities by Asset Sector U.S. Treasury securities Mortgage and asset-backed securities of government and corporate agencies State and municipal Corporate and other Total fixed maturities		\$	2,270 12,448 1,429 18,379 34,526	6.6% 36.1 4.1 53.2 100.0%	_	\$ 2,717 11,499 1,250 16,821 \$ 32,287	8.4% 35.6 3.9 52.1 100.0%
Fixed Maturities by Credit Quality S&P Rating	NAIC Designation						
A- or higher	1	\$	28,132	81.5%	9	26,912	83.4%
BBB- to BBB+	2		4,095	11.9	'	3,084	9.5
BB- to BB+	3		1,043	3.0		1,039	3.2
B- to B+	4		1,148	3.3		988	3.1
CCC or lower	5		101	0.3		253	0.8
In or near default	6		7	0.0		11	0.0
Total fixed maturities		\$	34,526	100.0%	_;	\$ 32,287	100.0%

Realized Investment Gains and Losses

	Sal	les &			Tra	nge in iding curity		
	Dispo	ositions	Impai	irments	Unre	ealized	Т	otal
Net Realized Investment Gains								
Three Months Ended September 30, 2004								
Fixed maturities	\$	74	\$	-	\$	4	\$	78
Common and preferred stock		-		(10)		-		(10)
Other		7				-		7
Total	\$	81	\$	(10)	\$	4	\$	75
Three Months Ended September 30, 2003								
Fixed maturities	\$	225	\$	(7)	\$	-	\$	218
Common and preferred stock		(4)		(1)		-		(5)
Other		(1)				-		(1)
Total	\$	220	\$	(8)	\$		\$	212
Nine Months Ended September 30, 2004								
Fixed maturities	\$	190	\$	(5)	\$	4	\$	189
Common and preferred stock		22		(34)		(8)		(20)
Other						-		-
Total	\$	212	\$	(39)	\$	(4)	\$	169
Nine Months Ended September 30, 2003								
Fixed maturities	\$	300	\$	(26)	\$	=	\$	274
Common and preferred stock		26		(18)		4		12
Other		-		-		-		-
Total	\$	326	\$	(44)	\$	4	\$	286

	•	Three Mor	nths End	led		Nine Mon	ths End	ed
	Septer	mber 30,	Septe	mber 30,	Septe	mber 30,	Septer	mber 30,
	2	004	2	2003	2	2004	2	003
Components of Net Realized Investment Gains		<u>.</u>	·					·
Fixed maturities								
Gross realized gains	\$	91	\$	240	\$	226	\$	358
Gross realized losses		(13)		(22)		(37)		(84)
Equities								
Gross realized gains		12		8		69		80
Gross realized losses		(22)		(13)		(89)		(68)
Other								
Gross realized gains		9		-		6		2
Gross realized losses		(2)		(1)		(6)		(2)
Total investments	\$	75	\$	212	\$	169	\$	286

Net Investment Income and Net Unrealized Investment Gains and Losses

		Three Mo	nths End	led		Nine Mor	nths End	led
	Septer	mber 30,	Septer	mber 30,	Septe	ember 30,	Septe	mber 30,
	2	004	2	003		2004		2003
Components of Net Investment Income								
Interest income	\$	480	\$	430	\$	1,442	\$	1,297
Dividends		12		19		60		55
Limited partnerships		77		(4)		124		(27)
Other investment income				1		2		2
Gross investment income	-	569		446	-	1,628	-	1,327
Investment expenses		(17)		(10)		(54)		(39)
Net investment income	\$	552	\$	436	\$	1,574	\$	1,288
Components of Change in Net Unrealized Investment Gains								
Fixed maturities					\$	(82)	\$	(85)
Equities						27		130
Adjustments to deferred policy acquisition costs						(36)		(1)
Net change in unrealized investment (losses) gains						(91)		44
Deferred income taxes						32		(14)
Net change in unrealized investment (losses) gains, net of tax					\$	(59)	\$	30

Issuer and Sector Exposure as of September 30, 2004

		(Citauci	itcu)				
							Percent of
	I	Fixed			,	Γotal	Invested
Issuer	In	come	E	quity	Ex	posure	Assets
1 JP Morgan Chase	\$	481	\$	17	\$	498	1.31%
2 Bank of America		431		24		455	1.19
3 General Electric		420		28		448	1.17
4 Government of Spain		398		-		398	1.04
5 Citigroup		350		35		385	1.01
7 Government of Canada		357		-		357	0.94
6 AIG		343		14		357	0.94
8 Wachovia		345		8		353	0.92
9 Goldman Sachs		279		4		283	0.74
10 SBC Communications		249		14		263	0.69
11 Royal Bank of Scotland		255		7		262	0.69
12 Verizon		247		9		256	0.67
13 Wells Fargo		244		8		252	0.66
14 Government of Venezuela		220		-		220	0.58
15 Morgan Stanley		213		4		217	0.57
16 HSBC		203		6		209	0.55
17 New York Life		204		-		204	0.54
18 Norfolk Southern		203		1		204	0.53
19 ABN Amro		198		-		198	0.52
20 Safeway		195		1		196	0.51
Total	\$	5,835	\$	180	\$	6,015	15.77%

					Percent of
	Fixed			Total	Invested
Sector	Income	Equity	\mathbf{E}	xposure	Assets
1 Banks	\$ 3,282	\$ 140	\$	3,422	8.97%
2 Diversified Finan Services	2,629	118		2,747	7.20
3 Sovereign	1,457	-		1,457	3.82
4 Municipal	1,444	-		1,444	3.79
5 Telecommunications	1,092	90		1,182	3.10
6 Electric	965	117		1,082	2.84
7 Oil & Gas	754	272		1,026	2.69
8 Retail	858	68		926	2.43
9 Transportation	752	15		767	2.01
10 Insurance	573	56		629	1.65
11 Food	580	31		611	1.60
12 Home Builders	431	3		434	1.14
13 Media	370	44		414	1.09
14 Auto Manufacturers	216	13		229	0.60
15 Chemicals	200	18		218	0.57
16 Miscellaneous Manufacturing	157	56		213	0.56
17 Cosmetics/Personal Care	169	21		190	0.50
18 Regional(state/province)	168	-		168	0.44
19 Pharmaceuticals	72	96		168	0.44
20 Building Materials	155	10		165	0.43
Total	\$ 16,324	\$ 1,168	\$	17,492	45.87%

Reinsurance Overview

CORPORATE REINSURANCE GUIDELINES AND POLICIES

Scope

The term "reinsurance" refers to all traditional assumed and ceded reinsurance (and coinsurance) arrangements that typically transfer risk in the property-casualty and life insurance industries.

Strategy

Liberty uses reinsurance as a risk management tool to accomplish the following objectives:

- ·Limit the organization's potential loss to catastrophic events such as hurricane, earthquake and terrorism.
- · Limit the organization's potential loss to non-catastrophic trends such as rising medical inflation.
- · Improve the organization's spread of risk.

Liberty also uses a significant amount of reinsurance to facilitate its role as a servicing carrier for a number of voluntary and involuntary pools and associations in a number of states and classes of business.

Reinsurance Security Oversight

As part of its reinsurance security oversight, Liberty Mutual has established a Standing Reinsurance Credit Committee (SRC) that meets quarterly to monitor and review the credit quality of the existing reinsurance portfolio, discuss emerging trends in the reinsurance market place and ensure that the current portfolio of reinsurance is in compliance with the Committee's security standards. The SRC is directly responsible for establishing the minimum rating, collateral and diversification requirements governing Liberty's purchase and use of reinsurance.

Footnotes to Reinsurance Recoverable Exhibits

- AM Best Co. and Standard & Poor's ratings are as of September 30, 2004 with the exception of Converium AG which uses the S&P rating of BBB+ updated on October 15, 2004.
- Gross recoverables are defined as paid and unpaid claims and claim adjustment expenses recoverables before bad debt reserves set aside for potential uncollectible reinsurance and before consideration of collateral. This change in presentation was implemented as of June 30, 2004.
- 3 Collateral refers to letters of credit, trust accounts and funds held against outstanding claims and claim adjustment expenses reinsurance recoverable balances.
- 4 Net recoverables are defined as the difference between the amount of gross recoverables and collateral held for specific reinsurance treaties.
- ⁵ Recoverables from state mandated involuntary market pools and associations represent servicing carrier business. As a servicing carrier, the Company retains no direct underwriting risk but instead cedes 100% of the involuntary market premium and losses back to the pool. Payment of losses is shared among the pool participants in proportion to their pool participation. Credit risk with respect to any given pool or association is the composite of the cumulative creditworthiness of all participants.
- Reinsurers not rated by A.M. Best Co. and/or Standard & Poor's.
- ⁷ Reinsurance Groups are defined as all reinsurance subsidiaries owned by a common parent.
- The rating of Nationwide Indemnity Co. (NIC) is determined for the purposes of this exhibit to equal the rating of its parent, Nationwide Mutual Insurance Co. Nationwide Mutual has guaranteed the timely payment and performance of the obligations of Nationwide Indemnity Company under the reinsurance agreements, dated Dec. 31, 1998, between NIC and Employers Insurance Company of Wausau and certain of its affiliated property and casualty companies.
- ⁹ Approximately 42% of the net recoverable balance relates to business ceded to Equitas.
- The rating of Vantage Casualty Insurance Company is determined for the purposes of this exhibit to equal the rating of Prudential Insurance Company of America, the principal operating insurance company of the parent, Prudential Financial Inc. Pursuant to a guaranty agreement dated October 31, 2003, Prudential Financial Inc. has guaranteed the complete and timely payment and performance of the obligations of Vantage Casualty Insurance Company pursuant to four reinsurance agreements between Vantage Casualty Insurance Company and certain companies acquired by Liberty Mutual Group Inc. from subsidiaries of Prudential Financial, Inc.
- ¹¹ The rating of OneBeacon Insurance Co. is determined for the purposes of these exhibit to equal the rating of Folksamerica Reinsurance Co, the lead insurance company of the White Mountains Group.

Distribution of Reinsurance Recoverables by A.M. Best Rating

As of September 30, 2004 $^{\rm 1}$

	(a) Gross Recoverables ²			(b)	(c)	(d)	
			Gross Collateral		Net	% of Total	
				Held ³	Recoverables 4	Net Recov.	
		Rated Entit					
A++	\$	2,224	\$	1,132	1,091	10%	
A+		4,803		689	4,150	39%	
A		1,528		239	1,331	12%	
Λ-		197		50	152	2%	
B++		91		18	84	1%	
B+		30		1	29	0%	
B or Below		152		10	145	1%	
Subtotal	\$	9,025	\$	2,139	6,982	65%	
	Po	ools & Associ	ations				
State mandated involuntary pools and associations ⁵	\$	2,918		6	2,915	27%	
Voluntary	"	363	"	83	281	3%	
Subtotal	\$	3,281	\$	89	3,196	30%	
	N	on-Rated En	tities ⁶				
Captives & program business	\$	981	\$	1,094	67	0%	
Other		727		311	504	5%	
Subtotal	\$	1,708	\$	1,405	571	5%	
Grand Total	\$	14,014	\$	3,633	10,749	100%	

See explanation of footnoted items on page 10 of financial supplement.

Distribution of Reinsurance Recoverables by Standard & Poor's Rating

As of September 30, 2004 ¹

		(a)	(b)	(c)	(d)
		Gross	Collateral	Net	% of Total
	Re	coverables 2	Held ³	Recoverables 4	Net Recov.
		Entities			
AAA	\$	1,309	\$ 623	\$ 692	6%
AA+, AA , AA-		3,779	1,294	2,541	24%
A+, A , A-		3,547	135	3,439	32%
BBB+, BBB , BBB -		257	189	92	1%
BB+ or Below		4	3	3	-
Subtotal	\$	8,896	\$ 2,244	\$ 6,767	63%
	Pools &	Associations			
State mandated involuntary pools and associations ⁵	\$	2,918	\$ 6	\$ 2,915	27%
Voluntary		363	83	281	3%
Subtotal	\$	3,281	\$ 89	\$ 3,196	30%
	Non-Rate	ed Entities 6			
Captives & program business	\$	981	1,094	\$ 67	0%
Other		856	206	719	7%
Subtotal	\$	1,837	\$ 1,300	\$ 786	7%
Grand Total	\$	14,014	\$ 3,633	\$ 10,749	100%

See explanation of footnoted items on page 10 of financial supplement.

Top 15 Reinsurance Recoverables by Group

As of September 30, 2004 ¹

	Gross		Net
Reinsurance Groups ⁷ (Data in Millions)	Recoverables 2	Collateral ³	Recoverables 4
1 Swiss Re Group	\$ 1,641	\$ 360	\$ 1,293
2 Nationwide Group ⁸	1,621	-	1,621
3 Berkshire Hathaway Group	1,272	623	654
4 Chubb Group	877	522	355
5 Munich Re	417	5	413
6 Equitas / Lloyds of London 9	359	-	359
7 UPINSCO (Captive)	356	372	-
8 PartnerRe Group	344	298	68
9 GE Global Insurance Group	305	6	299
10 Everest Re Group	265	-	265
11 ACE	239	208	49
12 White Mountains Insurance Group 11	205	-	205
13 Converium Group	192	26	174
14 AIG	137	-	137
15 St. Paul Travelers Companies	128	84	61
State Mandated Involuntary pools and associations ⁵	2,918	6	2,915
Voluntary pools and associations	363	83	281
All other 10	2,375	1,040	1,600
Total Reinsurance Recoverables	\$ 14,014	\$ 3,633	\$ 10,749

See explanation of footnoted items on page 10 of financial supplement.

Capitalization

	As of September 30, 2004	As of December 31, 2003
DEBT		
Short-term debt		
Commercial paper	\$111	\$84
Revolving credit facilities	21	22
Medium Term Notes, maturing within one year	61	
Total short-term debt	\$193	\$106
Long-term debt		
8.20%, Surplus Notes, due 2007	\$121	\$250
6.75%, Notes, due 2008	15	15
5.00%, Prudential Notes, due 2008	30	30
7.00%, Prudential Notes - Series A, due 2008	-	130
8.00%, Prudential Notes - Series B, due 2013	260	260
5.75%, Senior Notes, due 2014	500	-
8.50%, Surplus Notes, due 2025	150	150
7.87%, Surplus Notes, due 2026	250	250
7.63%, Notes, due 2028	3	3
7.00%, Senior Notes, due 2034	250	-
7.70%, Surplus Notes, due 2097	500	500
6.76% - 8.10%, Medium Term Notes, various	27	88
Subtotal	2,106	1,676
Unamortized discount	(16)	(8)
Total long-term debt	\$2,090	\$1,668
Total debt	\$2,283	\$1,774
POLICYHOLDERS' EQUITY		
Unassigned surplus	\$6,874	\$6,194
Accumulated other comprehensive income (AOCI)	1,112	1,187
Total policyholders' equity	\$7,986	\$7,381
CAPITALIZATION		
Capitalization including AOCI, net of tax	\$10,269	\$9,155
Capitalization excluding AOCI, net of tax	\$9,157	\$7,968
FINANCIAL LEVERAGE RATIOS		
Debt to capitalization including AOCI	22.2%	19.4%
Debt to capitalization excluding AOCI	24.9%	22.3%