

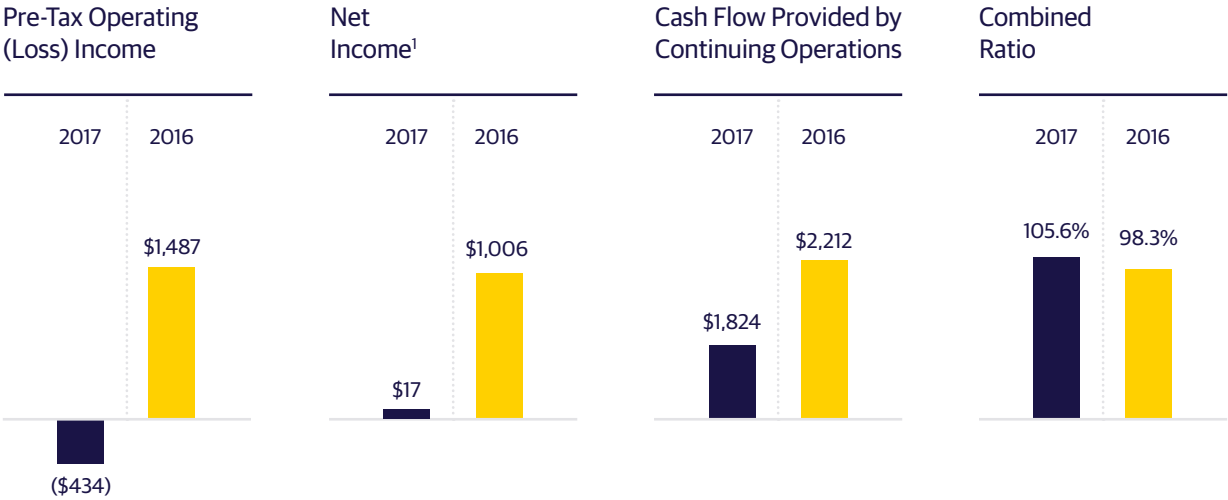
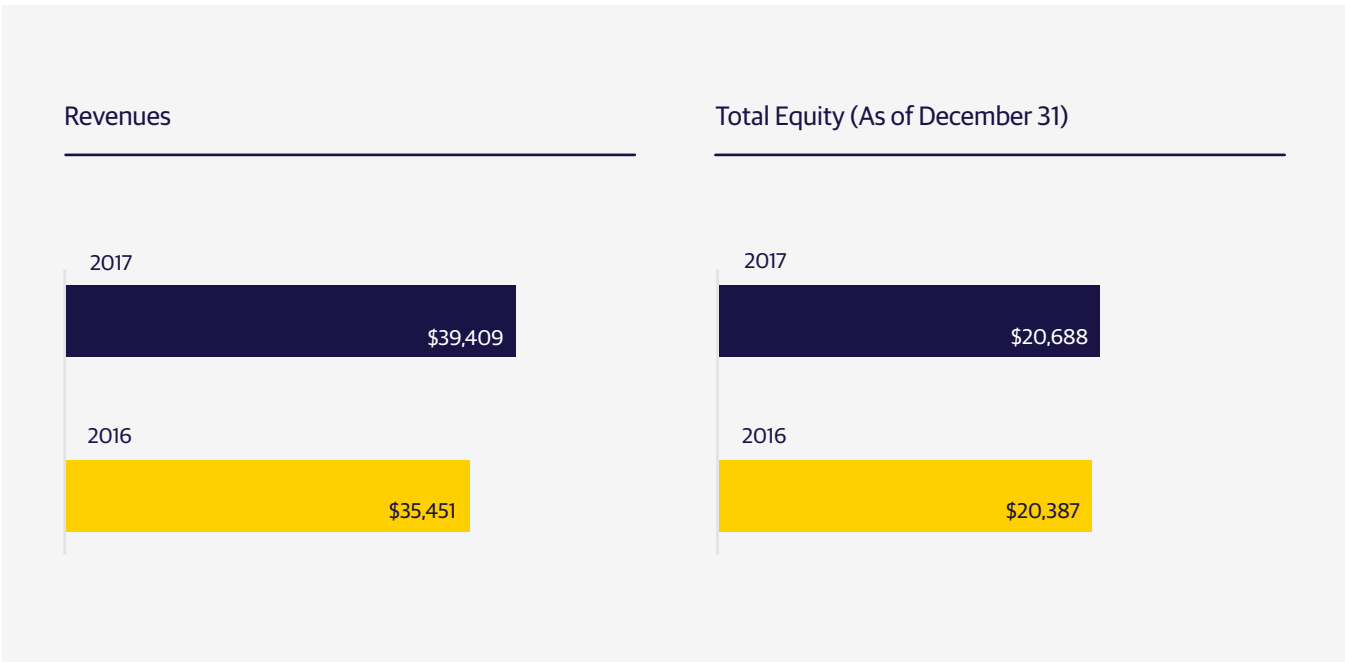
2017



Liberty Mutual Insurance Group

Period ending December 31 (Dollars in millions)

2017 ■ 2016 ■



Strategic Business Units

Period ending December 31 (Dollars in millions)

Global Consumer Markets²	2017	2016
Revenues	\$22,585	\$21,501
Pre-tax operating income	298	1,057
Combined ratio	101.0%	97.4%
U.S. Consumer Markets²		
Revenues	\$18,409	\$17,680
Pre-tax operating income	232	980
Combined ratio	100.2%	95.8%
Global Consumer Markets East West²		
Revenues	\$4,176	\$3,821
Pre-tax operating income	66	77
Combined ratio	104.6%	105.2%
Commercial Insurance³		
Revenues	\$8,588	\$8,283
Pre-tax operating (loss) income	(688)	353
Combined ratio	116.5%	103.2%
Global Specialty		
Revenues	\$6,445	\$5,020
Pre-tax operating (loss) income	(338)	540
Combined ratio	111.0%	93.9%
Other^{3,4}		
Revenues	\$1,791	\$647
Pre-tax operating income (loss)	294	(463)

Disclaimer

On January 19, 2018, Liberty Mutual Insurance Group (the "Company") announced the realignment of its businesses to enhance its ability to meet the changing needs of consumer and business customers. The Company's realignment will feature the following two businesses:

- Global Risk Solutions ("GRS") which will bring together Liberty's Global Specialty, Ironshore (formerly in Global Specialty), National Insurance (formerly in Commercial Insurance) and the Global Reinsurance Strategy Group (formerly in Other) into a single business. Dennis J. Langwell, formerly the Company's Chief Financial Officer, will lead GRS.
- Global Retail Markets ("GRM") will combine Global Consumer Markets with Business Insurance and Accident and Health organizations (both formerly in Commercial Insurance). Timothy M. Sweeney, formerly the President of Global Consumer Markets, will lead GRM.
- Christopher L. Peirce, formerly the President of Global Specialty, has been appointed Liberty's Chief Financial Officer.

Liberty Mutual Insurance Group results include all significant business units of the Company. Each business unit is reported in accordance with U.S. Generally Accepted Accounting Principles.

¹Net income represents net income attributable to Liberty Mutual Holding Company Inc.

²Global Consumer Markets is comprised of two market segments: U.S. Consumer Markets and Global Consumer Markets East | West

³On January 19, 2018, the Company announced the sale of the Liberty Life Assurance Company ("LLAC"), which provides group disability, group life, individual life and annuity products, to Lincoln Financial Group. The results of LLAC are presented as discontinued operations and are no longer included within Liberty Mutual Benefits in Commercial Insurance or within Other. The prior periods have been restated to reflect this change.

⁴Other includes discontinued operations (including asbestos and environmental and related reinsurance), interest expense, internal reinsurance programs, net investment income after allocations to business units, certain expenses not allocated to the business units, income related to limited partnership and limited liability company investments, investment-related realized gains, other revenues from corporate subsidiaries, and federal and foreign tax payments.